Workshop on Strengthening & Widening Markets & Overcoming Supply Side Constraints for African Agriculture

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The Southern African Confederation of Agricultural Unions (SACAU)

- **Vision:** A vibrant, prosperous and sustainable farming sector that ensures food security and contributes to economic growth in Southern Africa.

- **Mission:** To promote the development of strong farmers’ representation in all countries in the region, to support strengthening of capacity of member organizations to deliver adequate service to their members, and to advance their common interests in the region and internationally.
Strategic Goals

• To develop the capacity of SACAU and its members
• To enhance the legitimacy and relevance of SACAU to represent farmers in Southern Africa
• To improve market access and promote trade opportunities
• To enhance access to and use of agricultural Information
• To promote strategic links between SACAU and key institutions, as well as between members and partners
• To participate in the development of regional agricultural policy and programmes
• To promote sustainable agriculture
Consultation Process With Member Organisations

- SACAU Annual General Meeting
- Trade Consultation Meetings
- EPA mid term review
- Member Organisations Training
CONCERNS

• Awareness / Sensitisation of the EPA
  ➢ small producers unaware of process

• Impact Studies on Agriculture
  ➢ including any adjustment costs

• Sensitive Products
  ➢ develop an agriculture products list

• Singapore Issues
  ➢ inclusion of non WTO issues
CONCERNS

• Configuration of Negotiations
  ➢ multiplicity of membership (Comesa/Sadc)

• No Common Market in REC
  ➢ bilateral agreements with EC

• Unrealistic Time Frame
  ➢ delay in road maps by both REC & EC

• Strategic Interest of EC
  ➢ manage waiver & services
OPPORTUNITIES

• Participation
  ➢ Pro active demand for a farmers place

• Address Capacity Building
  ➢ financial & technical

• Regional Integration Prioritisation

• Enhance Competitiveness of Agriculture
  ➢ Opportunity for efficiency
OPPORTUNITIES

• Policy Reforms
  ➢ Ability to effect necessary changes

• Supply Side Constraints
  ➢ implementation of EPA benchmarked to investments aimed upgrading production capacity

• Implementation & Reactive Monitoring
  ➢ post Cotonou (1 Jan 2008)

• Contractualise the EPA
  ➢ Duty Free-Quota Free
THANK YOU ALL